

Viaero and USF



FCC DISCUSSION

SEPTEMBER 14, 2010

Company Overview



VIAERO IN BRIEF

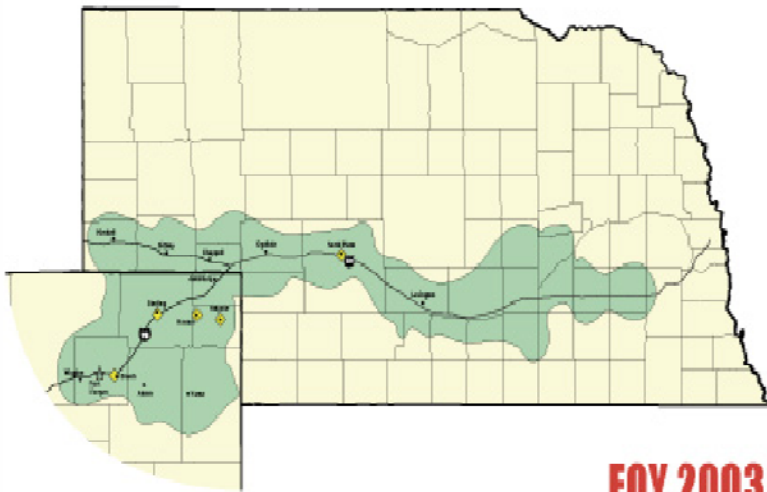
A Tier III provider...

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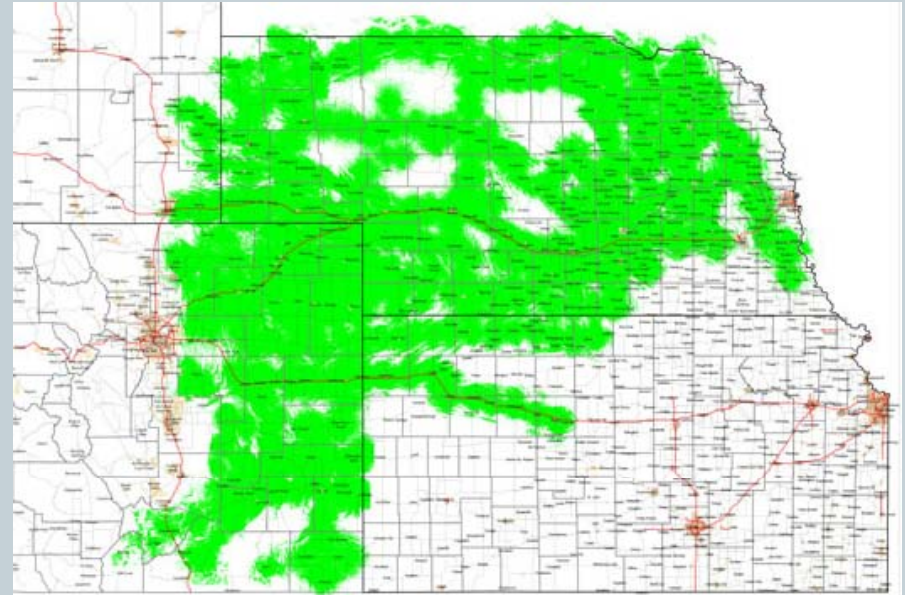
- Headquartered on Colorado's eastern plains
- Privately-held S-Corp
- 90+ years of leadership experience in wireless
 - President, Frank Dirico, is a self-made entrepreneur
 - EVP, Mike Felicissimo, grew US WEST Wireless into top ten carrier, with one million customers
 - CTO, Wes Burnett, designed, built, and operated networks for McCaw, AT&T, Verizon, and AirCell
- Employees: 372 (up from 100 in 2004)
- Vision: an urban experience for rural customers in our territory

...And Growing

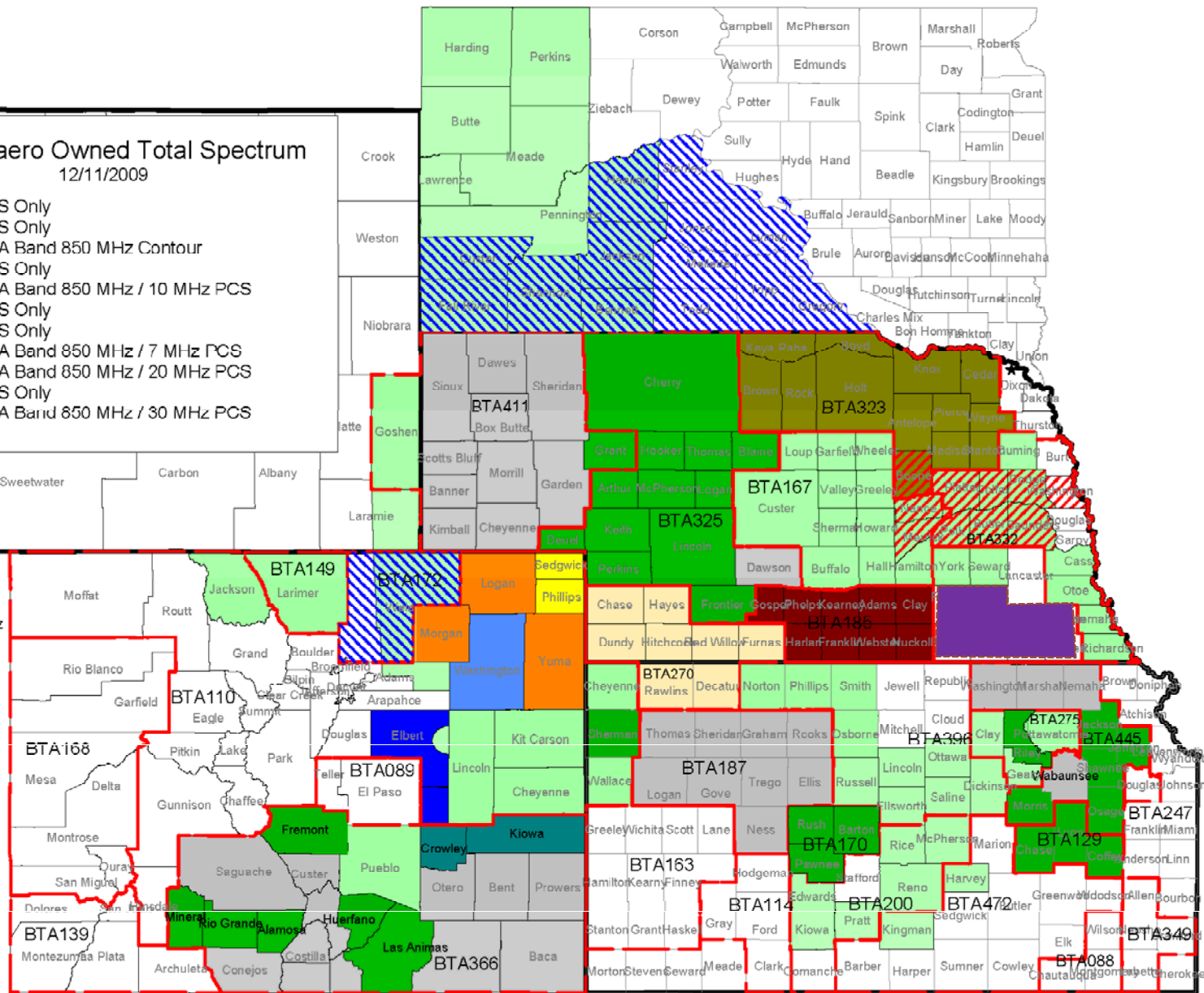
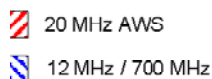
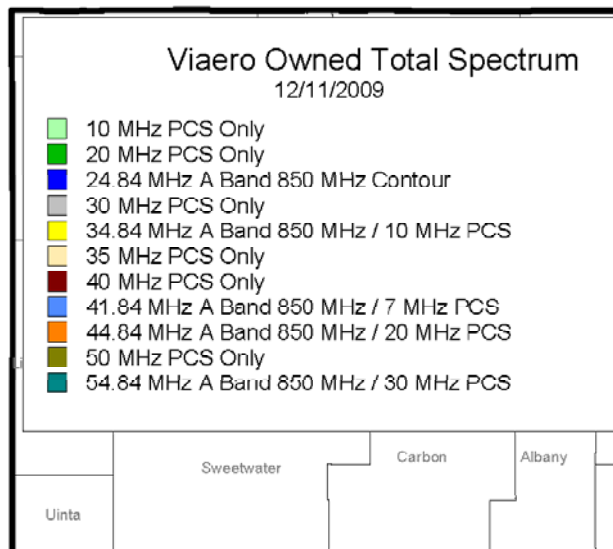
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- 2003: Viaero begins to receive federal high cost support in Colorado
- 2002-2005: Viaero acquires Nebraska Wireless and deploys digital network
- 2005: Viaero receives its first payments from the Colorado HCSM



- 2005 – 2010 : state and federal USF is invested in rural CO and NE.
 - Expansion of coverage across eastern and southern Colorado with acquisition of new territories.
 - NE cell sites: 90 in 2005; 265 today.
 - 2010—designated in parts of KS



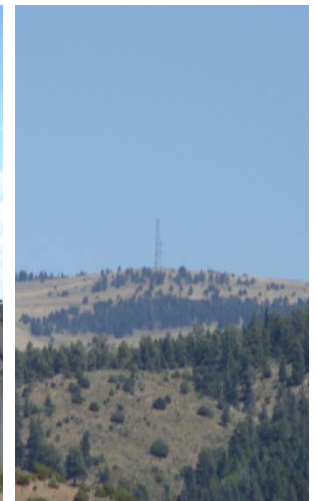
Towers

425+ Built and Owned

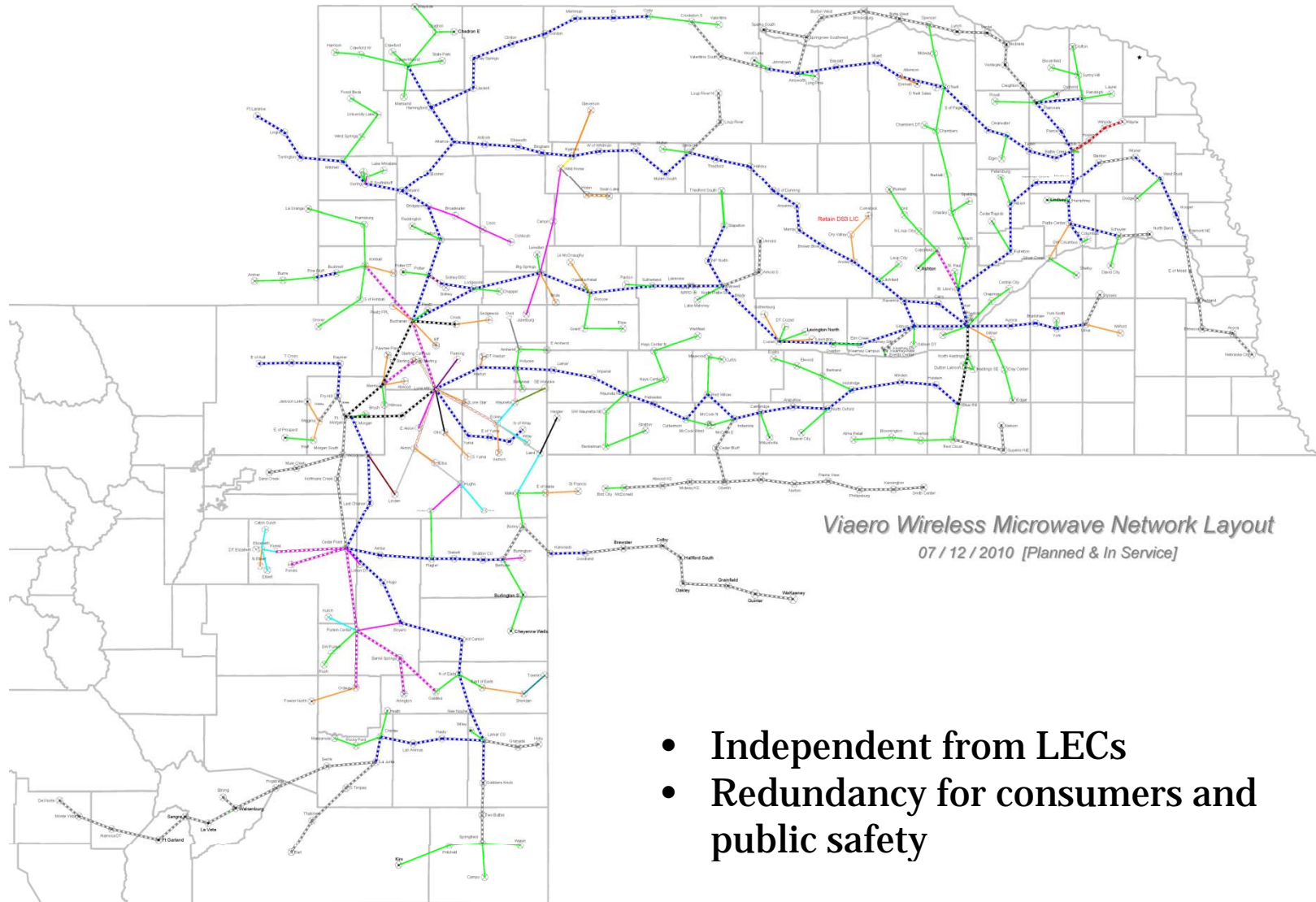
100% w/ generators

3 solar towers – “off grid” operation

F-3 resistant

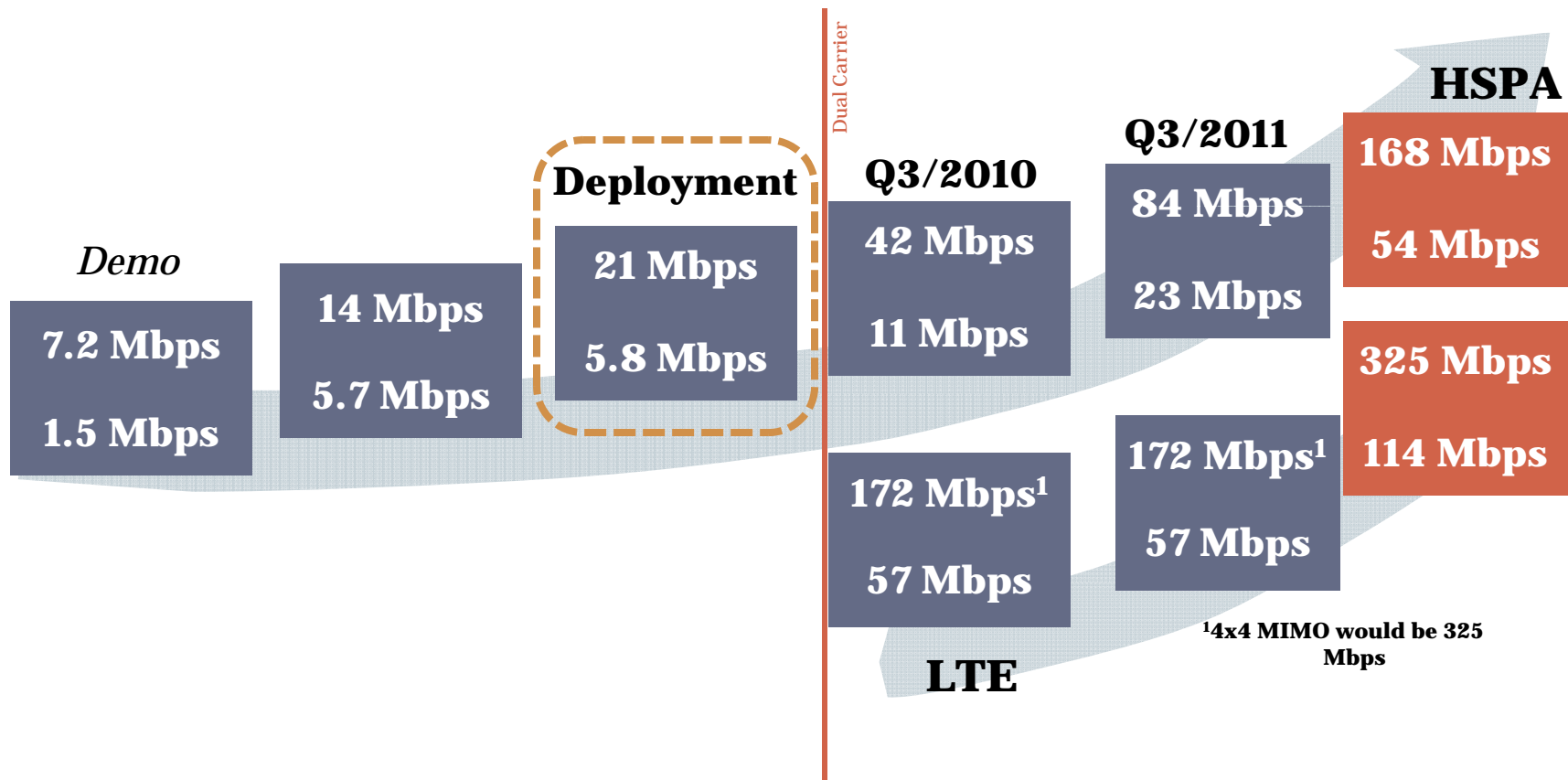


Microwave Backhaul Owned and Operated



NSN HSPA Migration Path

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Note1: Dual Cell features require 10 MHz contiguous bandwidth

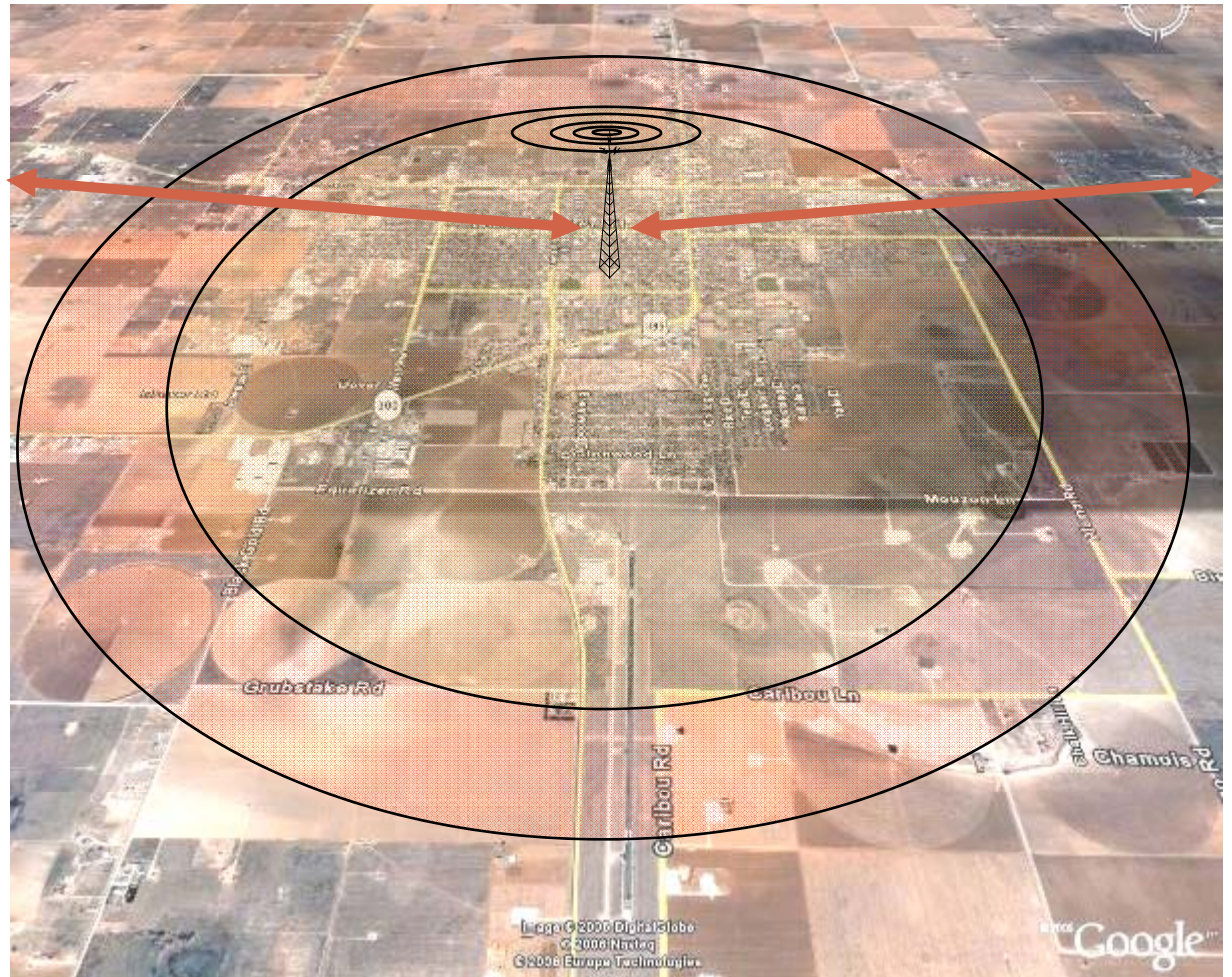
Note2: NSN Releases align with expected global device availability and therefore HSDPA and HSUPA roadmaps do not always directly correlate to 3GPP Release content – Please refer to Peak Theoretical HSDPA and HSUPA rates above for feature availability

Backhaul upgrade and expansion

Training

Services

Add'l towers where needed



End-user Equipment

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Fixed



MADE TO HELP BUSINESSES
OPTIMIZE THEIR TELEPHONY
COSTS OVER A 3G NETWORK

HIGH SPEED HSDPA DATA
FOR THOSE ON THE MOVE
OR IN A REMOTE LOCATION

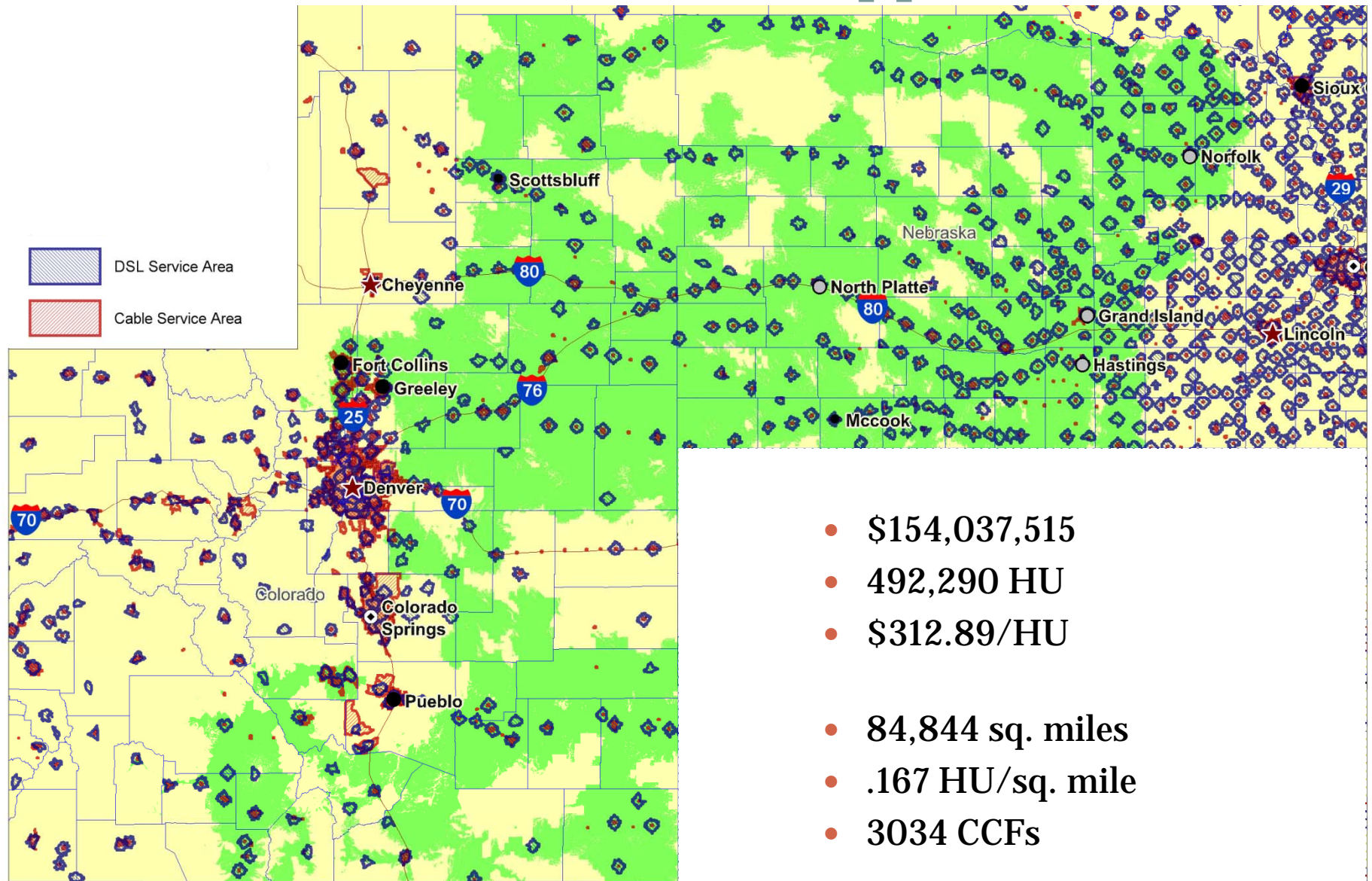
THIS IS THE ERICSSON
3G SOLUTION TO YOUR
PROBLEM

- Ethernet
- WiFi
- VoIP

Mobile



Round 1 BTOP/BIP Application



Round 2 BIP Application

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